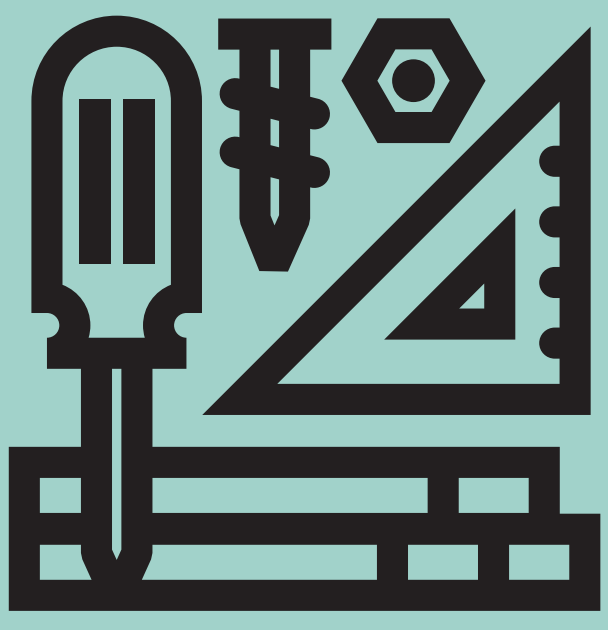


THE ECONOMY'S BEST KEPT SECRET? CAREERS IN THE TRADES.

Today, there's a huge gap between the supply of talent for skilled trades careers and the demand for those services. And the training you'll need to get started? A lot faster and less expensive than a four-year degree.



CARPENTRY

THE JOB

Put homes and commercial buildings together and make them look great by framing, building structural elements, installing decorative details, and even creating cabinets and furniture.

MEDIAN SALARY

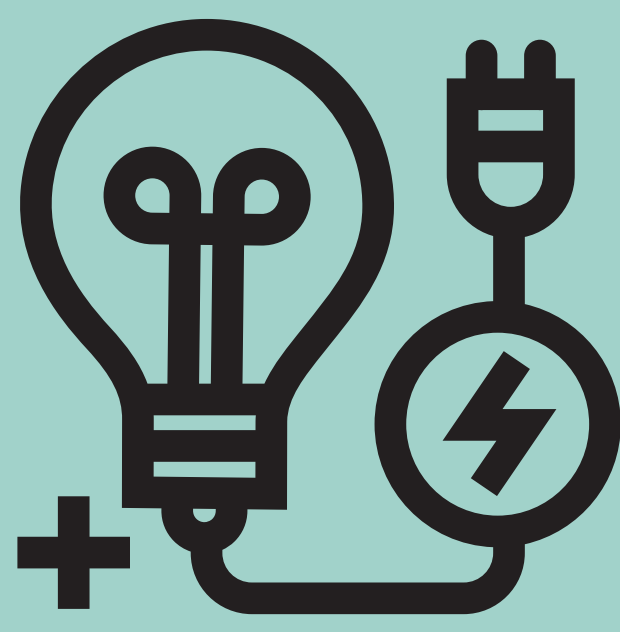
\$42,700

10-YEAR PROJECTED JOB DEMAND

1,052,344

TRAINING REQUIRED

**12-WEEK CERTIFICATION
OR 12 MONTHS AS HELPER**



ELECTRICAL

THE JOB

Bring the power to residential and commercial buildings as well as appliances and even large machinery by designing, installing and maintaining electrical systems.

MEDIAN SALARY

\$57,350

10-YEAR PROJECTED JOB DEMAND

844,451

TRAINING REQUIRED

**2-4 YEARS
WITH APPRENTICESHIP**



PLUMBING

THE JOB

Keep the water in homes and businesses flowing smoothly by designing, installing and maintaining supply lines, waste disposal systems, appliances and fixtures.

MEDIAN SALARY

\$55,050

10-YEAR PROJECTED JOB DEMAND

622,117

TRAINING REQUIRED

**2-4 YEARS
WITH APPRENTICESHIP**



HVAC

THE JOB

Make sure indoor environments in homes and businesses are always comfortable by installing and maintaining heating, ventilation and air conditioning systems.

MEDIAN SALARY

\$57,600

10-YEAR PROJECTED JOB DEMAND

392,291

TRAINING REQUIRED

**6 MONTHS
TO 2 YEARS**



APPLIANCE REPAIR

THE JOB

Keep homes—especially smart homes—and businesses running by installing, repairing and adjusting or gas appliances, such as refrigerators, washers, dryers, and ovens.

MEDIAN SALARY

\$50,200

10-YEAR PROJECTED JOB DEMAND

43,034

TRAINING REQUIRED

**6 WEEKS
TO 6 MONTHS**